Occupancy Overview

47570 | Executive Climate Control Mini Storage

708 N. 29th St. | Monroe, LA 71201 | (318) 812-7807

Date : 12/2020

Unit Counts

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Rented	111	108	113	114	105	104	110	99	101	114	116	116	114	-2
Damaged	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Reserved	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Needs Cleaning	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Vacant	12	15	10	9	18	19	13	24	22	9	7	7	10	3
Total	123	123	123	123	123	123	123	123	123	123	123	123	124	1

Rental Activity

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Begin	115	111	111	111	111	111	111	111	111	111	112	112	112	0
Move Ins	6	6	22	26	32	41	53	59	66	91	98	101	107	6
Move Outs	10	9	20	23	38	48	54	71	76	88	94	97	105	8
Chg +/-	-4	-3	2	3	-6	-7	-1	-12	-10	3	4	4	2	0
End	111	108	113	114	105	104	110	99	101	114	116	116	114	-2

Occupancy Breakdown

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Char I/
	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	0/2020	//2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Units Rented	90.24%	87.80%	91.87%	92.68%	85.37%	84.55%	89.43%	80.49%	82.11%	92.68%	94.31%	94.31%	91.94%	-2.37%
Sqft Rented	93.26%	91.20%	94.67%	93.42%	87.17%	84.68%	94.02%	82.20%	87.33%	96.40%	97.51%	97.62%	90.79%	-6.83%
Economic	86.49%	84.42%	86.84%	86.37%	80.13%	79.35%	86.40%	77.22%	80.27%	89.61%	91.23%	91.25%	84.11%	-7.14%
Container	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Drive Up	100.00%	100.00%	100.00%	100.00%	100.00%	50.00%	100.00%	50.00%	50.00%	100.00%	100.00%	100.00%	100.00%	0.00%
Interior	92.59%	89.81%	92.59%	92.59%	86.11%	86.11%	91.66%	82.40%	85.18%	96.29%	95.37%	96.29%	93.57%	-2.72%
Lockers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Office Space	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Office/Warehouse	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
RV/Parking	69.23%	69.23%	84.61%	92.30%	76.92%	76.92%	69.23%	69.23%	61.53%	61.53%	84.61%	76.92%	76.92%	0.00%
Split Level	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
U-Box	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0%
Vanbody	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Warehouse	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Wine	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Rate Information

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Gross	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,903.00	\$15,983.00	\$80.00
Potential	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.50%	0.50%
Actual	\$13,754.00	\$13,426.00	\$13,810.75	\$13,735.25	\$12,742.50	\$12,618.50	\$13,740.50	\$12,279.50	\$12,765.50	\$14,250.00	\$14,509.00	\$14,511.00	\$13,444.00	(\$1,067.00)
Potential	0.00%	-2.44%	2.79%	-0.55%	-7.79%	-0.98%	8.17%	-11.90%	3.81%	10.42%	1.79%	0.01%	-7.94%	-7.95%
Actual	\$13,569.16	\$11,286.29	\$13,569.95	\$14,983.60	\$11,801.45	\$12,397.41	\$13,675.50	\$13,135.90	\$11,612.95	\$12,754.95	\$15,593.00	\$14,323.90	\$11,229.00	(\$3,094.90)
Income	0.00%	-20.23%	16.83%	9.43%	-26.96%	4.81%	9.35%	-4.11%	-13.11%	8.95%	18.20%	-8.86%	-27.56%	-18.70%
Expected	\$13,754.00	\$13,426.00	\$13,810.75	\$13,735.25	\$12,742.50	\$12,618.50	\$13,740.50	\$12,279.50	\$12,765.50	\$14,250.00	\$14,509.00	\$14,511.00	\$13,444.00	(\$1,067.00)
Income	0.00%	-2.44%	2.79%	-0.55%	-7.79%	-0.98%	8.17%	-11.90%	3.81%	10.42%	1.79%	0.01%	-7.94%	-7.95%
Discounts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

Rent Disbursements

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Future Rent	\$1,457.50	\$811.50	\$1,080.00	\$1,085.75	\$783.50	\$149.50	\$1,541.50	\$528.00	\$1,210.00	\$703.50	\$1,173.00	\$1,106.50	\$664.50	(\$442.00)
	10.60%	6.04%	7.82%	7.90%	6.15%	1.18%	11.22%	4.30%	9.48%	4.94%	8.08%	7.63%	4.94%	-2.69%
Current Rent	\$7,671.75	\$7,381.00	\$8,598.50	\$8,842.00	\$8,128.00	\$8,472.46	\$8,822.50	\$8,356.00	\$7,555.50	\$9,824.52	\$9,290.00	\$9,240.50	\$7,663.00	(\$1,577.50)
	55.78%	54.98%	62.26%	64.37%	63.79%	67.14%	64.21%	68.05%	59.19%	68.94%	64.03%	63.68%	57.00%	-6.68%
Past Due Rent	\$4,224.50	\$2,660.50	\$3,530.00	\$4,446.50	\$2,850.00	\$3,400.00	\$3,014.50	\$3,319.00	\$2,761.50	\$2,426.50	\$4,653.50	\$3,239.50	\$2,227.50	(\$1,012.00)
	30.71%	19.82%	25.56%	32.37%	22.37%	26.94%	21.94%	27.03%	21.63%	17.03%	32.07%	22.32%	16.57%	-5.75%

Cash Flow Influencers

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Pre-Paid Rent	\$291.00	\$333.50	\$631.00	\$655.50	\$461.00	\$404.50	\$635.50	\$85.00	\$637.00	\$255.00	\$678.50	\$335.00	\$224.50	(\$110.50)
Rent A/R's	\$14,357.00 0.0000%	\$15,910.00 0.0000%	\$16,237.06 0.0000%	\$14,442.56 0.0000%	\$15,032.00 0.0000%	\$16,369.50 0.0000%	\$15,814.00 0.0000%	\$13,185.00 0.0000%	\$14,785.00 0.0000%	\$16,190.50 0.0000%	\$16,492.50 0.0000%	\$16,691.00 0.0000%	\$19,596.00 2905.0000%	\$145.76
Write Offs	\$1,384.50	\$997.50	\$1,343.75	\$2,480.00	\$597.82	\$0.00	\$635.00	\$2,731.00	\$359.00	\$38.94	\$15.00	\$105.00	\$35.00	(\$70.00)

Other General Totals

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Auto Pay	33	33	33	35	32	31	35	34	35	48	52	55	51	-4
	29.73%	30.56%	29.20%	30.70%	30.48%	29.81%	31.82%	34.34%	34.65%	42.11%	44.83%	47.41%	44.74%	-2.67%
Email Addresses	73	73	74	75	68	72	76	69	71	78	80	82	80	-2
	65.77%	67.59%	65.49%	65.79%	64.76%	69.23%	69.09%	69.70%	70.30%	68.42%	68.97%	70.69%	70.18%	-0.51%
Insurance	2	2	2	1	1	1	1	1	1	1	1	1	1	0
	1.80%	1.85%	1.77%	0.88%	0.95%	0.96%	0.91%	1.01%	0.99%	0.88%	0.86%	0.86%	0.88%	0.02%
Deposits	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Unit Details View Details

	12/2019	1/2020	2/2020	3/2020	4/2020	5/2020	6/2020	7/2020	8/2020	9/2020	10/2020	11/2020	12/2020	Chg +/-
Small Units	12 / 13	11 / 13	11 / 13	12 / 13	11 / 13	12 / 13	11 / 13	10 / 13	9 / 13	11 / 13	10 / 13	11 / 13	12 / 14	1 / 1
	92.31%	84.62%	84.62%	92.31%	84.62%	92.31%	84.62%	76.92%	69.23%	84.62%	76.92%	84.62%	85.71%	1.09%
Medium Units	47 / 52	46 / 52	47 / 52	47 / 52	45 / 52	45 / 52	45 / 52	44 / 52	42 / 52	51 / 52	50 / 52	50 / 52	51 / 52	1 / 0
	90.38%	88.46%	90.38%	90.38%	86.54%	86.54%	86.54%	84.62%	80.77%	98.08%	96.15%	96.15%	98.08%	1.93%
Large Units	43 / 45	42 / 45	44 / 45	43 / 45	39 / 45	37 / 45	45 / 45	36 / 45	42 / 45	44 / 45	45 / 45	45 / 45	41 / 45	-4 / 0
	95.56%	93.33%	97.78%	95.56%	86.67%	82.22%	100.00%	80.00%	93.33%	97.78%	100.00%	100.00%	91.11%	-8.89%
RV/Parking	9 / 13	9 / 13	11 / 13	12 / 13	10 / 13	10 / 13	9 / 13	9 / 13	8 / 13	8 / 13	11 / 13	10 / 13	10 / 13	0 / 0
	69.23%	69.23%	84.62%	92.31%	76.92%	76.92%	69.23%	69.23%	61.54%	61.54%	84.62%	76.92%	76.92%	0.00%
Totals	111 / 123	108 / 123	113 / 123	114 / 123	105 / 123	104 / 123	110 / 123	99 / 123	101 / 123	114 / 123	116 / 123	116 / 123	114 / 124	-2 / 1
	90.24%	87.80%	91.87%	92.68%	85.37%	84.55%	89.43%	80.49%	82.11%	92.68%	94.31%	94.31%	91.94%	-2.37%