RECENTLY RENOVATED ASSISTED LIVING FACILITY INVESTMENT OPPORTUNITY \$3,900,000 Sale Price



### **Fountain Assisted Living Center**

2260 E Brown Rd | Mesa, AZ 85213



#### Fountain Assisted Living Center







### **Executive Summary**

Commercial Properties Inc. presents a unique opportunity to invest in Fountain Assisted Living Center, a well-established facility in Mesa, Arizona, dedicated to providing affordable, competent, and compassionate care. The fully renovated, single-story building offers a comfortable and secure environment for seniors seeking assistance with daily life.

#### Key Highlights:

- Prime location on E Brown Rd with excellent visibility.
- Modern facility built with block construction and fire suppression sprinklers (completed in 2021 renovation).
- Licensed for 27 beds, with current occupancy of 19 residents (66% occupancy rate). 19 on-site parking spots for residents and visitors.
- Fully ADA accessible for residents with mobility limitations.
- Wide range of services including 24-hour care, home-cooked meals, daily activities, and more.

#### Investment Summary:

### Sale Price: \$3,900,000

### **CAP Rate: 15.45%**

With a strong commitment to resident care, this offering targets the expanding senior care market and provides a compelling investment opportunity.







## **Company Description**

Fountain Assisted Living Center is a dedicated provider of compassionate and affordable senior care in Mesa, Arizona. Their mission is to create a safe and comfortable home environment where residents can maintain dignity, independence, and a high quality of life.

#### Services Offered:

- Personalized Care: Fountain Assisted Living Center offers 24-hour supervision by professional caregivers who work with residents to create individualized care plans.
- Diverse Care Options: They cater to a wide range of needs, including elder care and residents with special needs, offering short-term and long-term stays.
- Comfortable Living: Residents enjoy spacious floor plans, cozy • common areas with fireplaces, and a secure, landscaped backyard for outdoor enjoyment.
- Comprehensive Support: Services include daily activities, nutritious home-cooked meals, laundry and linen services, private telephones, cable TV, WiFi access, and more.expanding senior care market and provides a compelling investment opportunity.

### **Company Links:**

https://harmonycarehomes.com/ 5.0 ★★★★★ <u>3 Google Reviews</u> Brochure



Activities Calendar



Stay in Contact





**66** Everyone Deserves a Great Life at **Fountain Assisted Living Center** 

## **Property Summary**

| Location                    | 2260 E Brown Rd<br>Mesa, AZ 85213 |
|-----------------------------|-----------------------------------|
| Building Size               | ±7,326 SF                         |
| Year Built                  | 1974 (Fully Renovated 2021)       |
| Lot Size                    | ±0.81 Acres                       |
| Parcel                      | 141-11-090                        |
| Zoning                      | OC, City of Mesa                  |
| Floors                      | 1                                 |
| Beds                        | 27                                |
| Parking                     | 19 Spaces                         |
| Construction                | Block                             |
| ADA Accessible              | Yes                               |
| Fire Suppression Sprinklers | Yes                               |

Fountain Assisted Living Center is a beautifully renovated, single-story assisted living facility conveniently located within a residential neighborhood in Mesa, Arizona.

The property boasts modern amenities, ADA compliance, and a focus on both safety and comfort.

With a mix of private and semi-private rooms alongside comfortable common areas, the facility offers a welcoming and accessible environment for residents.









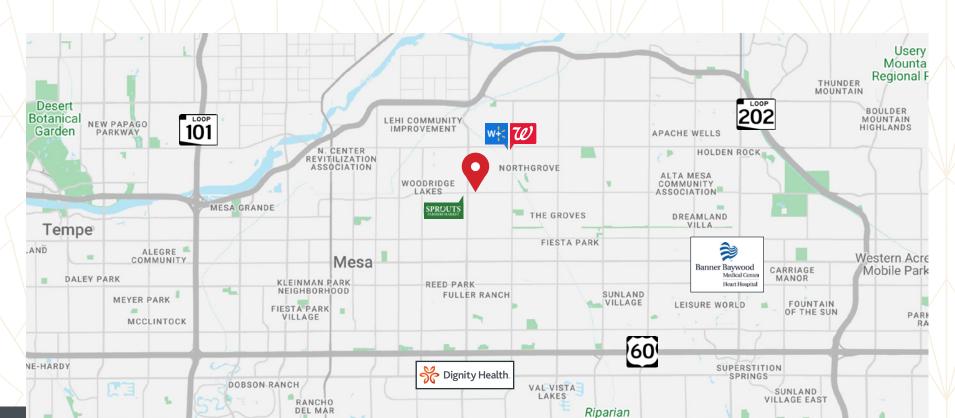
Fountain Assisted Living Center's Mesa location puts residents within close proximity to essential amenities. These include healthcare facilities like Banner Baywood medical Center (7.7 miles) and Dignity Health General Hospital Emergency Room (4.3 miles), urgent care clinics, and Brown Road Family Medicine right next door.



Pharmacies such as Walgreens and Walmart are less than a mile away, along with grocery stores like Sprouts Farmers Market and Walmart Neighborhood Market.



Residents can enjoy leisurely walks or outdoor activities at nearby Mountain View Park. The facility's residential setting provides a tranquil environment while ensuring easy access to all that Mesa has to offer.





Source - ArcGIS Business Analyst (5-Mile Radius)

Fountain Assisted Living Center is situated in an area with a substantial and growing senior population, with nearly one-fifth of residents within a five-mile radius being over 65. This demographic trend indicates a strong and increasing demand for senior care services. The median household income data reveals a diverse potential resident base, with varying levels of financial resources within the senior community. This information is crucial for tailoring pricing models and understanding the different support services that may be required by residents.





## **Demographic Summary**



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### **Senior-Citizen Profile**



18.9%

% Population 65+

rojected Increase in



**\$68,900** 

11.9% % Householders 65-74 15,970 Medicare Only

10,072 Direct-Purch & Medicare

> 5,751 Employer & Medicare

2,950 Medicare & Medicaid

### Medicare Population 65+

Knowing the number of residents with Medicare, Medicare and Medicaid (dual-eligible), Employerfunded coverage options, and those who may need to directly purchase supplemental plans allows for a clearer understanding of potential payment sources for assisted living services. This data is crucial for analyzing the target market and tailoring services to meet their specific needs.

Fountain Assisted Living Center

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### Sale Comparables



|   | Property Name   | Property Address          | Sale Date  | Land<br>Area<br>AC | Building<br>SF | Year<br>Built | Actual<br>Cap<br>Rate | Sale Price   | Price Per<br>SF | Beds | \$/Bed    | Occupancy |
|---|---|---------------------------|------------|--------------------|----------------|---------------|-----------------------|--------------|-----------------|------|-----------|-----------|
| * | Fountain Assisted<br>Living Center                      | 2260 E Brown Rd           |            | 0.81               | 7,325          | 1974          | 15.45%                | \$3,900,000  | \$532           | 29   | \$134,482 | 66%       |
| 1 | Ocotillo Place  | 3327 N Civic Center Plaza | 5/1/2023   | 2.48               | 80,756         | 1973          | $\mathbb{V}$          | \$9,620,000  | \$119           | 120  | \$80,167  |           |
| 2 | Olive Grove Assisted Living<br>& Memory Care in Phoenix | 3014 E Indian School Rd   | 7/1/2023   | 1.99               | 60,981         | 1982          |                       | \$10,100,000 | \$166           | 115  | \$87,826  | 85%       |
| 3 | Mosaic Gardens Memory<br>Care at Chandler               | 850 S Pennington Dr       | 3/29/2023  | 2.72               | 74,408         | 2014          |                       | \$8,200,000  | \$110           | 84   | \$97,619  |           |
| 4 | Mosaic Gardens Memory<br>Care at Surprise               | 16465 N Parkview Pl       | 12/22/2022 | 2.78               | 36,706         | 2016          |                       | \$11,000,000 | \$300           | 86   | \$127,907 |           |
| 5 | Mosaic Gardens Memory<br>Care at Scottsdale             | 9450 E Mountain View Rd   | 3/29/2023  | 2.79               | 35,311         | 2012          | X                     | \$14,300,000 | \$405           | 86   | \$166,279 |           |
| 6 | Vineyard Park of Surprise                               | 16650 N Stadium Way       | 10/17/2022 | 3.87               | 75,000         | 2017          | $\mathbf{x}$          | \$17,600,000 | \$235           | 90   | \$195,556 | 48%       |
| 7 | BridgeWater Assisted<br>Living - Deer Valley            | 2641 W Union Hills Dr     | 10/13/2022 | 4.30               | 90,754         | 1987          | 12.50%                | \$45,000,000 | \$496           | 220  | \$204,545 | 89%       |









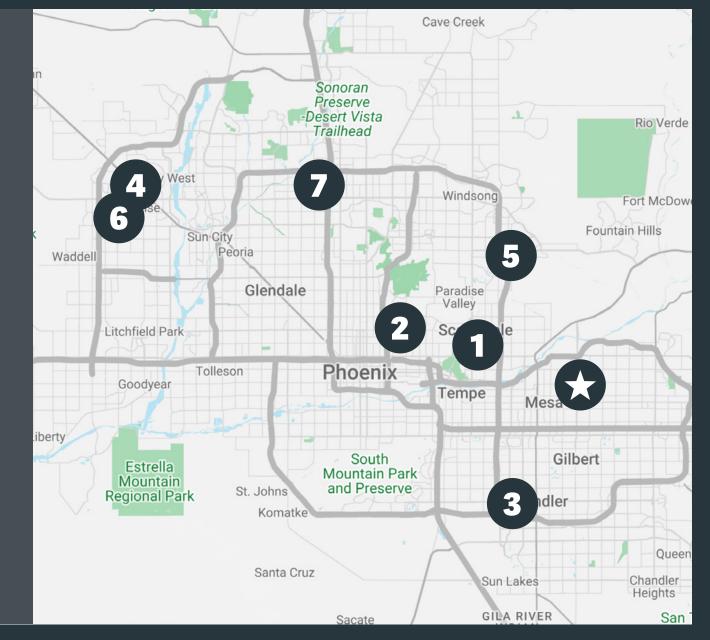




Subject Property Not Included in Averages







# Fountain Assisted Living Center 2260 E Brown Rd | Mesa, AZ 85213

For More Information, Please Contact An Exclusive Listing Agent

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